

## Press release

27 October 2014

### Acquisition

## **Altran strengthens its automotive capabilities by acquiring Concept Tech, a world leader in Passive Safety Development**

Altran announces today the acquisition of Graz, Austria-based Concept Tech GmbH, a privately held provider of development, simulation and testing services for the passive safety of vehicles. Created in 1998, Concept Tech operates mainly in Germany and Austria, with about 100 employees.

Concept Tech will strengthen the automotive industry global network of 3,500 Altran consultants, spread across 10 countries throughout Europe, Asia and the USA, who are working to address the challenges of the ever-changing automotive market. This strategic acquisition will also reinforce the Group's presence in Northern Europe, in line with the 2012-2015 Strategic Plan objectives set by Altran. As an integrator for systems and subsystems for car makers and Tier 1 & 2 suppliers, Altran covers all aspects of the vehicle product development process from idea to after-market. Concept Tech will extend the Group's existing portfolio of vehicle engineering services for the world's leading car companies, forming a new World Class Centre for vehicle safety. Clients all over the world, including many of the top OEM's, are already using Concept Tech's products and services.

*"Altran is following its strategy of helping automotive clients to innovate and deliver attractive mobility solutions more efficiently", said Mario Walenta, Altran group Vice-President for Automotive, Infrastructure and Transportation. "With the creation of this World Class Centre, Altran becomes one of the world's largest independent engineering providers for passive vehicle safety. This profound expertise in the field of Passive Safety Development strategically augments our traditional fields of engineering services. This enables Altran to execute more extensive and complex development tasks, helping clients to significantly shorten the design and engineering part of their vehicle development programs."*

Automobile manufacturers are challenged today by ever-tightening standards for emission and safety, intense competition and more demanding customers. This leads to often-contradicting development goals, like creating ultra-lightweight vehicle structures that meet or exceed the toughest safety standards, while still ensuring an affordable vehicle price.

Concept Tech is helping clients to meet these goals faster by providing profound Simulation and Physical Testing know-how along its product lines of crash test equipment and facilities. This includes aid in engineering, simulation, testing and homologation for Interior and Airbag systems, up to whole vehicle crash safety and pedestrian protection. The comprehensive crash-test facilities at

Concept Tech's Austrian location meet the requirements of ECE regulations, EU directives and American FMVSS<sup>1</sup> standards.

*"Altran has a strong reputation in the automotive industry as a global provider of engineering and innovation services for the whole vehicle", says Christoph Knotz, CEO and General Manager of Concept Tech. "Joining the worldwide competence network developed by Altran will allow us to innovate faster than ever and enable us to provide new and unique services, like the augmentation of passive safety structures with active elements, to our clients in the automotive industry and beyond."*

### About Altran

As global leader in innovation and high-tech engineering consulting, Altran accompanies its clients in the creation and development of their new products and services. The Altran Innovation Makers<sup>2</sup> have been providing services for thirty years to key players in the Aerospace, Automotive, Energy, Railways, Finance, Healthcare and Telecoms sectors. Covering every stage of project development from strategic planning to manufacturing, the Altran offers capitalise on the Group's technological know-how in five key areas: Innovative Product Development, Intelligent Systems, Lifecycle Experience, Mechanical Engineering, and Information Systems.

In 2013, the Group generated revenues of €1,633m. Altran now has a staff of over 21,000 employees in more than 20 countries.

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<sup>1</sup> Federal Motor Vehicle Safety Standards

<sup>2</sup> Employees of the Altran group