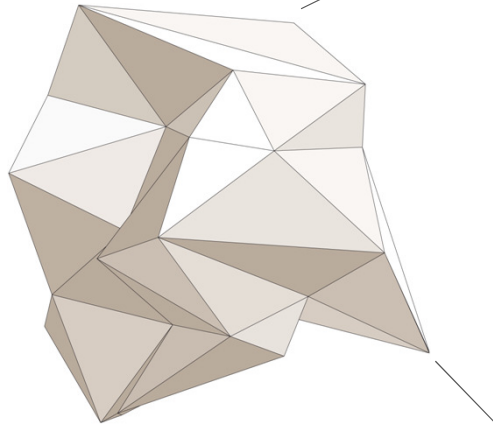


1ST QUARTER REVENUES

30th April 2014

€430m
Revenues Q1



21 000 employees

56% of revenues
Outside France



ALTRAN

Disclaimer

- This presentation contains forward-looking statements (as defined in the United States Private Securities Litigation Reform Act, as amended) based upon current management expectations.
- Numerous risks, uncertainties and other factors (including, risks relating to: government regulation affecting our businesses; competition; our ability to manage rapid change in technology in the industries in which we compete; litigation risks, labor issues; unanticipated costs from disposals or restructuring) may cause actual results to differ materially from those anticipated, projected or implied in or by the forward-looking statements.
- Many of the factors that will determine our future results are beyond our ability to control or predict. These forward-looking statements are subject to risks and uncertainties and, therefore, actual results may differ materially from our forward-looking statements. You should not place undue reliance on forward-looking statements which reflect our views only as of the date of this presentation. We undertake no obligation to revise or update any forward-looking statements, or to make any other forward-looking statements, whether as a result of new information, future events or otherwise.

CONTENTS

- A. Executive Summary
- B. Staff & Invoicing Rate
- C. Conclusion

A // EXECUTIVE SUMMARY



1. Executive Summary Q1 2014

1 Altran's consolidated Q1 2014 sales came out at **€430m**

2 Q1 growth rate is at **+8.3%** whereas organic growth* amounts to **+3.2%** (perimeter, working days and FX had a respective impact of -5.1%, -0.5% and +0.1% which results in an economic growth** of **+2.8%**)

3 Invoicing rate keeps on improving at **84.5%** in Q1 2014 (vs. 82.9% for Q1 2013)

* Organic Growth is calculated at constant perimeter

** Economic growth is calculated at constant perimeter retreated from the impact of working days and FX rate

2. Q1 2014 Revenues by Countries/by Zone (in €m)

	Q1 2014	Q1 2013	Reported Growth	Organic Growth
France	189.2	186.6	1.4%	1.2%
Northern Europe	139.2	119.7	16.3%	4.9%
Germany & Austria	67.3	54.5	23.7%	0.7%
Benelux	21.6	22.2	-2.9%	-2.9%
UK	28.1	21.8	28.9%	28.9%
Scandinavia	14.6	14.7	-0.8%	-8.7%
Switzerland	7.6	6.5	17.2%	16.7%
Southern Europe	83.4	76.6	8.9%	8.9%
Italy	43.3	40.0	8.3%	8.3%
Spain	35.6	32.7	8.9%	8.9%
Portugal	4.5	3.9	15.4%	15.4%
Rest of the world	18.2	14.2	28.2%	-16.3%
USA	14.2	10.7	32.5%	-26.4%
Asia	4.0	3.4	15.1%	15.1%
Total	430.0	397.0	8.3%	3.2%

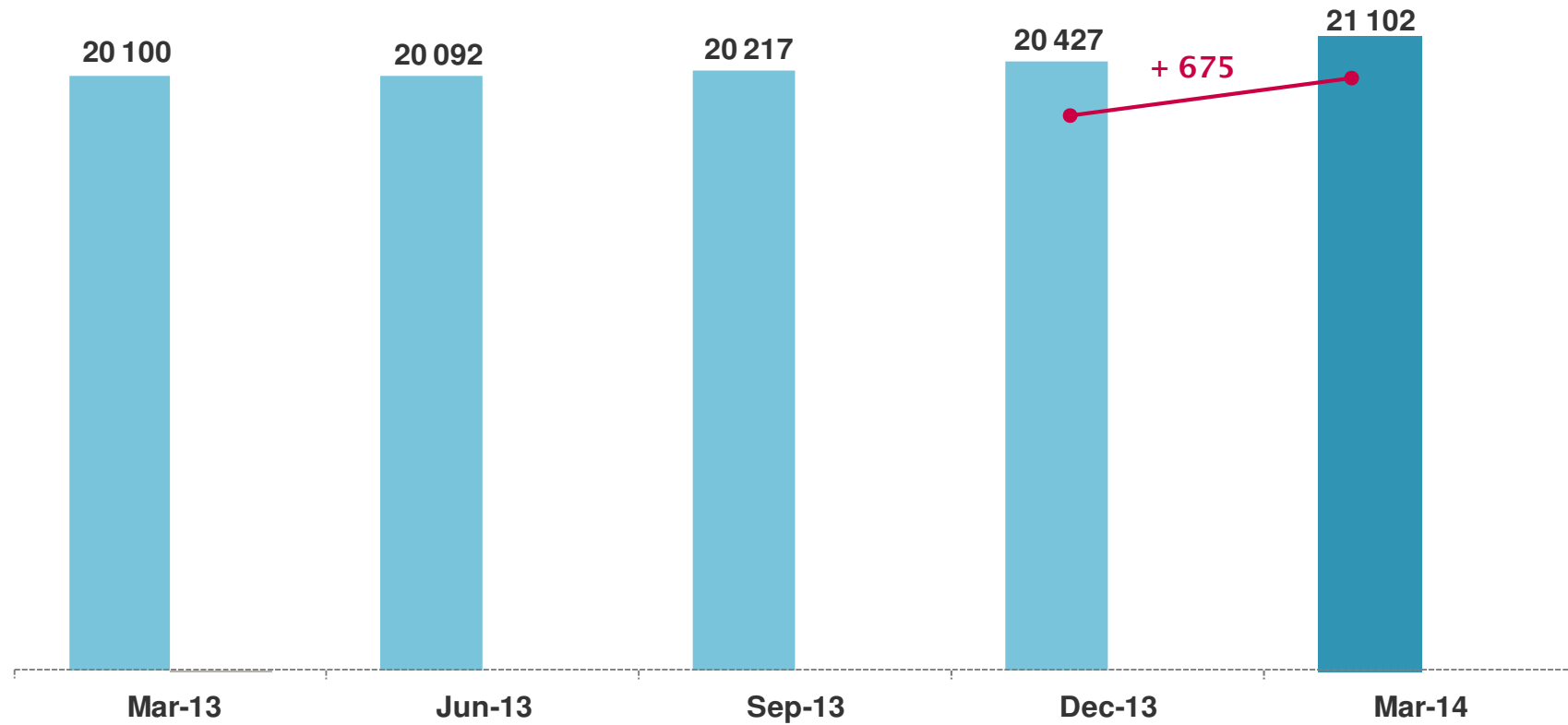
Organic Growth for International
4.9%

B // STAFF

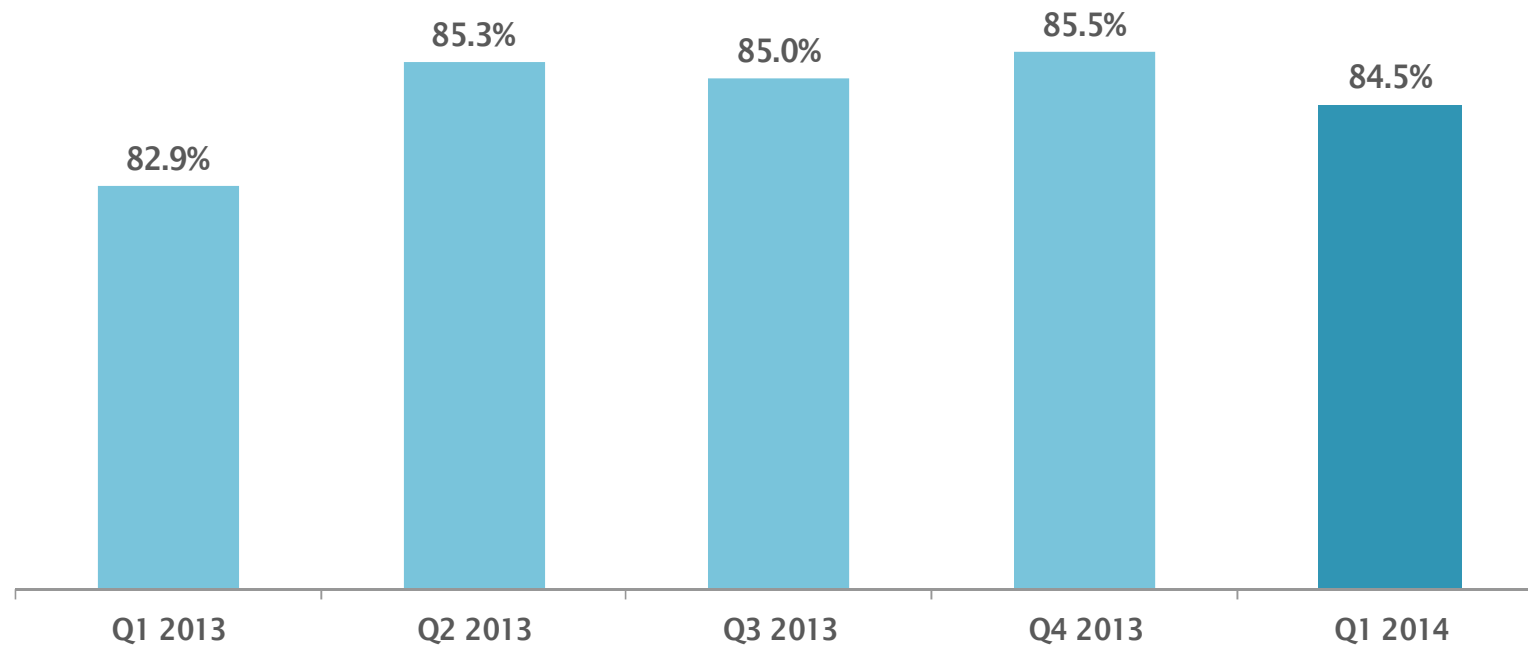


1. Staff Numbers Trends

Without Foliage, the staff increase by 1 46 people compared to Q4 2013.



2. Invoicing Rate (excluding Cambridge Consultants activities)*



* Invoicing rate is equal to the ratio between the number of billed days and the number of potential billable days excluding notably legal vacations

C // CONCLUSION



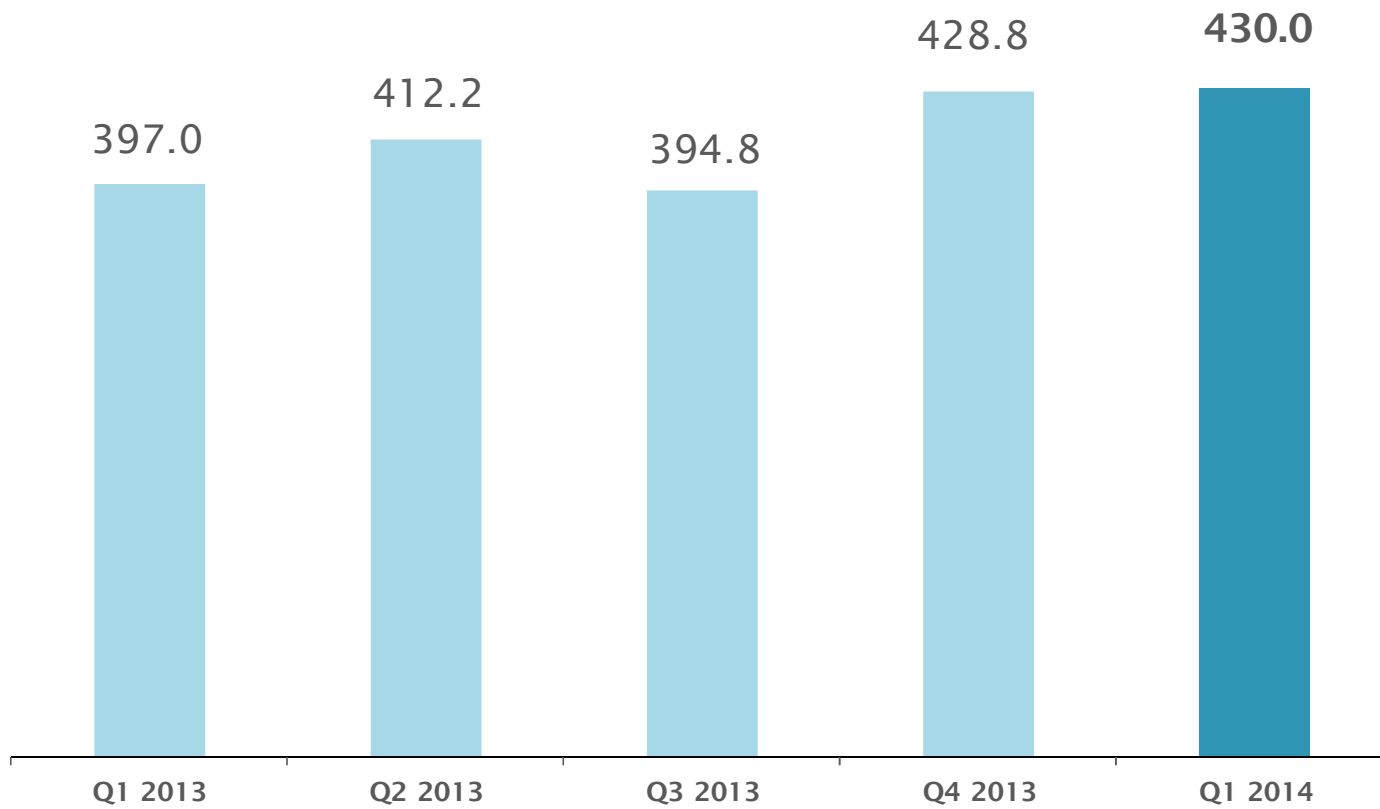
1. Conclusion

- 1 +3.2% Organic Growth in Q1 2014 at €430m
- 2 Strong improvement of the Invoicing rate in Q1 2014
(84.5% vs 82.9% in Q1 2013)
- 3 Altran confirms its objective of profitable growth for 2014, in line with its 2015 Strategic Plan

APPENDICES

1. Quarterly Revenues Change
2. Group Revenues Change
3. Sequential Revenues Change
4. Group Sequential Revenues Change
5. Geographical Split (IFRS8)

1. Quarterly Revenues Change (in €m)



2. Group Revenues Change

	Q1 2013 (in €m)	Q1 2014 (in €m)	Change (in %)
Revenues without contribution of acquired/divested companies (a)	396.8	409.4	+ 3.2%
Contribution of acquired companies (b)	0.2	20.6	NA
Contribution of divested companies (c)	-	-	NA
Total consolidated revenue (a+b+c)	397.0	430.0	+ 8.3%

4. Group Sequential Revenues Change

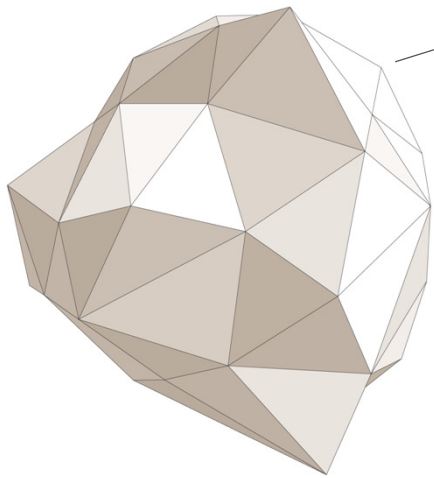
	Q4 2013 (in €m)	Q1 2014 (in €m)	Change (in %)
Revenues without contribution of acquired/divested companies (a)	399.8	409.4	+ 2.4%
Contribution of acquired companies (b)	15.4	20.6	+ 25.2%
Contribution of divested companies (c)	-	-	NA
Total consolidated revenue (a+b+c)	415.2	430.0	+ 3.6%

5. Geographical Split

Revenues change by quarter (in €m) IFRS 8
Excluding interzones intercos transactions

	Q1 2013	Q2 2013	Q3 2013	Q4 2013	Q1 2014
France	195.7	190.4	184.0	203.1	198.7
Northern Europe	125.5	138.6	133.4	141.5	141.6
Southern Europe	77.0	83.5	78.4	89.4	86.2
Rest of the world	13.4	15.4	13.8	13.8	19.0
Eliminations	(14.5)	(15.7)	(14.8)	(18.9)	(15.5)
Total	397.0	412.2	394.8	428.8	430.0

INNOVATION MAKERS



alTran